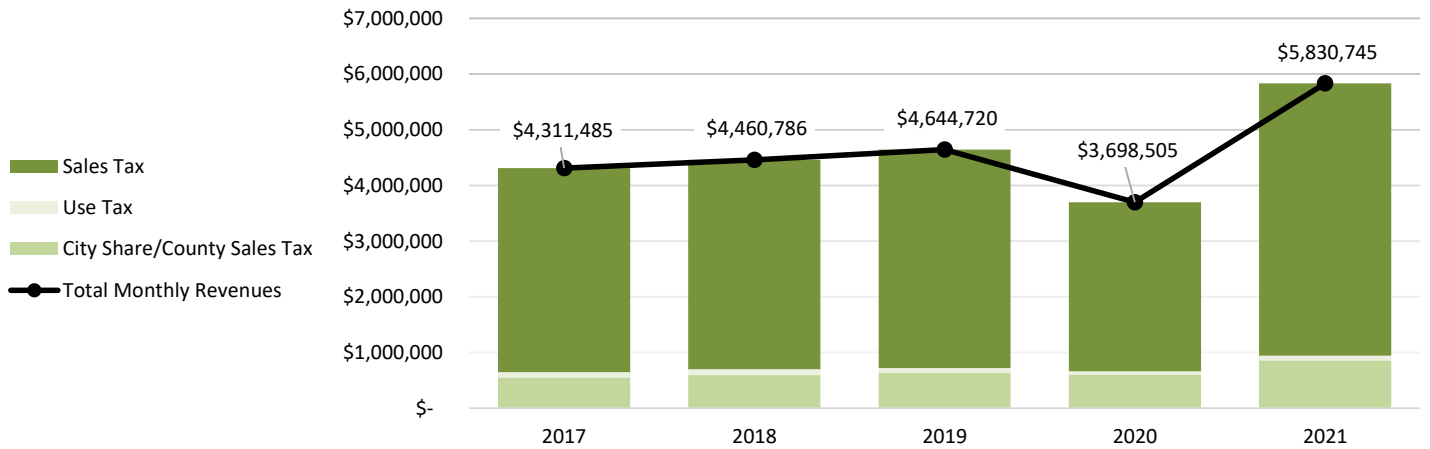


City of Grand Junction
Tax Revenue Report
May 2021 Report
Issued: June 9, 2021

| Monthly Sales and Use Tax Revenues | | | | | |
|------------------------------------|-----------|------------------|-----------|------------------|---------------------|
| | Revenues | | Budget | | Prior Year |
| | May-21 | | May-21 | | May-20 |
| Sales Tax | \$ | 4,889,977 | \$ | 3,879,178 | \$ 3,033,952 |
| Use Tax | \$ | 81,474 | \$ | 64,514 | \$ 60,217 |
| City Share/County Sales Tax | \$ | 859,294 | \$ | 639,186 | \$ 604,336 |
| Total | \$ | 5,830,745 | \$ | 4,582,878 | \$ 3,698,505 |

| | Revenues Compared To: | | Budget | | Prior | |
|-----------------------------|-----------------------|------------------|--------------|-----------|------------------|--------------|
| Sales Tax | \$ | 1,010,799 | 26.1% | \$ | 1,856,025 | 61.2% |
| Use Tax | \$ | 16,960 | 26.3% | \$ | 21,257 | 35.3% |
| City Share/County Sales Tax | \$ | 220,108 | 34.4% | \$ | 254,958 | 42.2% |
| Total | \$ | 1,247,867 | 27.2% | \$ | 2,132,240 | 57.7% |

A Historical Perspective of Monthly Sales and Use Tax Revenues



| | 2017 | 2018 | 2019 | 2020 | 2021 |
|-------------------------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| Sales Tax | \$ 3,663,302 | \$ 3,762,365 | \$ 3,924,195 | \$ 3,033,952 | \$ 4,889,977 |
| Use Tax | \$ 97,691 | \$ 104,768 | \$ 83,788 | \$ 60,217 | \$ 81,474 |
| City Share/County Sales Tax | \$ 550,492 | \$ 593,653 | \$ 636,737 | \$ 604,336 | \$ 859,294 |
| Total Monthly Revenues | \$ 4,311,485 | \$ 4,460,786 | \$ 4,644,720 | \$ 3,698,505 | \$ 5,830,745 |

| Monthly <i>Restricted</i> Sales Tax Revenue | | | | | |
|---|----------|---------|--------|---------|------------|
| | Revenues | | Budget | | Prior Year |
| | May-21 | | May-21 | | May-20 |
| City Share/Public Safety Tax | \$ | 70,583 | \$ | 53,734 | \$ 46,306 |
| First Responder Sales Tax | \$ | 886,685 | \$ | 711,896 | \$ 551,391 |
| First Responder Use Tax | \$ | 14,813 | \$ | 11,730 | \$ 10,948 |

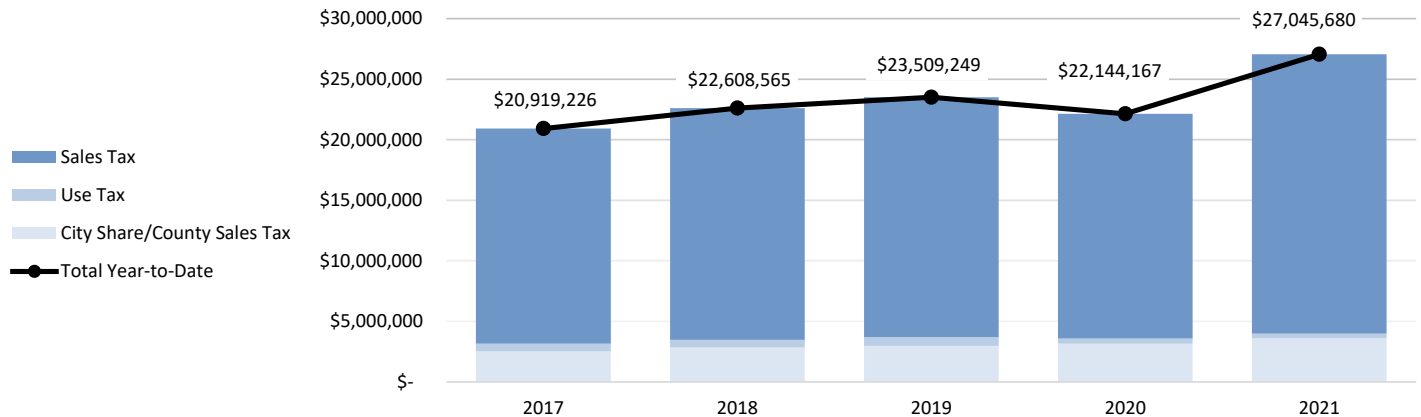
| | Revenues Compared To: | | Budget | | Prior | |
|------------------------------|-----------------------|---------|--------|----|---------|-------|
| City Share/Public Safety Tax | \$ | 16,849 | 31.4% | \$ | 24,277 | 52.4% |
| First Responder Sales Tax | \$ | 174,789 | 24.6% | \$ | 335,294 | 60.8% |
| First Responder Use Tax | \$ | 3,083 | 26.3% | \$ | 3,865 | 35.3% |

City of Grand Junction
Tax Revenue Report
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| Year-to-Date Sales and Use Tax Revenues | | | | | |
|---|-----------|-------------------|-----------|-------------------|----------------------|
| | Revenues | | Budget | | Prior Year |
| | YTD 2021 | | YTD 2021 | | YTD 2020 |
| Sales Tax | \$ | 23,062,923 | \$ | 20,258,449 | \$ 18,548,037 |
| Use Tax | \$ | 370,229 | \$ | 478,081 | \$ 439,177 |
| City Share/County Sales Tax | \$ | 3,612,528 | \$ | 3,104,932 | \$ 3,156,953 |
| Total | \$ | 27,045,680 | \$ | 23,841,462 | \$ 22,144,167 |

| Revenues Compared To: | | Budget | | Prior | |
|-----------------------------|-----------|------------------|--------------|---------------------|--------------|
| Sales Tax | \$ | 2,804,474 | 13.8% | \$ 4,514,886 | 24.3% |
| Use Tax | \$ | (107,852) | -22.6% | \$ (68,948) | -15.7% |
| City Share/County Sales Tax | \$ | 507,596 | 16.3% | \$ 455,575 | 14.4% |
| Total | \$ | 3,204,218 | 13.4% | \$ 4,901,513 | 22.1% |

A Historical Perspective of Year-to-Date Sales and Use Tax Revenues



| | 2017 | 2018 | 2019 | 2020 | 2021 |
|-----------------------------|----------------------|----------------------|----------------------|----------------------|----------------------|
| Sales Tax | \$ 17,758,305 | \$ 19,137,764 | \$ 19,808,560 | \$ 18,548,037 | \$ 23,062,923 |
| Use Tax | \$ 631,166 | \$ 632,800 | \$ 730,033 | \$ 439,177 | \$ 370,229 |
| City Share/County Sales Tax | \$ 2,529,755 | \$ 2,838,001 | \$ 2,970,656 | \$ 3,156,953 | \$ 3,612,528 |
| Total Year-to-Date | \$ 20,919,226 | \$ 22,608,565 | \$ 23,509,249 | \$ 22,144,167 | \$ 27,045,680 |

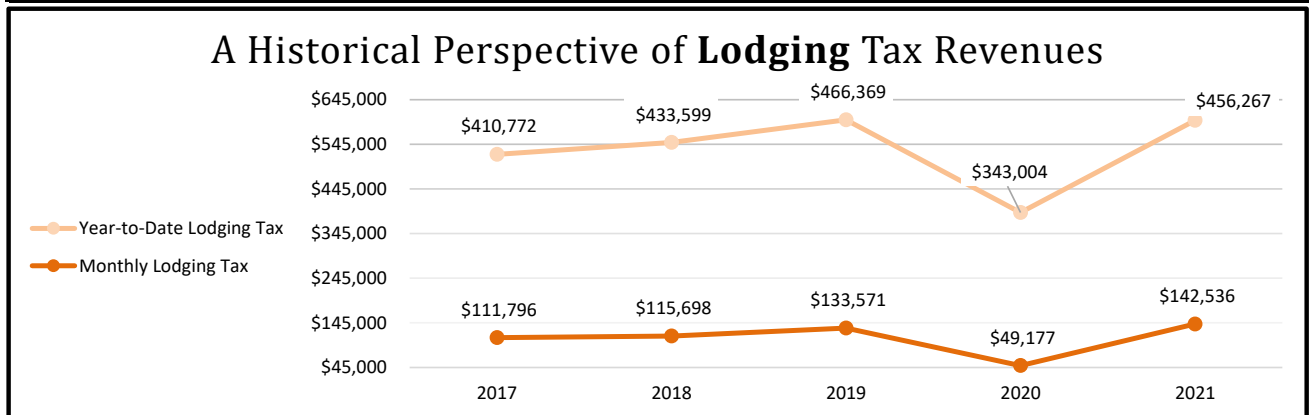
| Year-to-Date <i>Restricted</i> Sales Tax Revenue | | | | | |
|--|----------|-----------|----------|-----------|--------------|
| | Revenues | | Budget | | Prior Year |
| | YTD 2021 | | YTD 2021 | | YTD 2020 |
| City Share/Public Safety Tax | \$ | 291,763 | \$ | 256,877 | \$ 251,303 |
| First Responder Sales Tax | \$ | 4,190,437 | \$ | 3,717,772 | \$ 2,429,594 |
| First Responder Use Tax | \$ | 67,314 | \$ | 86,924 | \$ 49,425 |

| Revenues Compared To: | | Budget | | Prior | |
|------------------------------|----|----------|--------|--------------|-------|
| City Share/Public Safety Tax | \$ | 34,886 | 13.6% | \$ 40,460 | 16.1% |
| First Responder Sales Tax | \$ | 472,665 | 12.7% | \$ 1,760,843 | 72.5% |
| First Responder Use Tax | \$ | (19,610) | -22.6% | \$ 17,889 | 36.2% |

City of Grand Junction
Tax Revenue Report
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| Monthly Lodging Tax Revenues | | | | | | |
|-------------------------------------|-----------------|---------------|---------------|--------------|-------------------|--------|
| | Revenues | | Budget | | Prior Year | |
| | May-21 | | May-21 | | May-20 | |
| Lodging Tax | \$ | 142,536 | \$ | 102,491 | \$ | 49,177 |
| Revenues Compared To: | | Budget | | Prior | | |
| Lodging Tax | \$ | 40,045 | 39.1% | \$ | 93,359 | 189.8% |

| Year-to-Date Lodging Tax Revenues | | | | | | |
|--|-----------------|---------------|---------------|--------------|-------------------|---------|
| | Revenues | | Budget | | Prior Year | |
| | YTD 2021 | | YTD 2021 | | YTD 2020 | |
| Lodging Tax | \$ | 456,267 | \$ | 417,828 | \$ | 367,894 |
| Revenues Compared To: | | Budget | | Prior | | |
| Lodging Tax | \$ | 38,439 | 9.2% | \$ | 88,373 | 24.0% |



| | 2017 | 2018 | 2019 | 2020 | 2021 |
|--------------------------|------------|------------|------------|------------|------------|
| Year-to-Date Lodging Tax | \$ 410,772 | \$ 433,599 | \$ 466,369 | \$ 343,004 | \$ 456,267 |
| Monthly Lodging Tax | \$ 111,796 | \$ 115,698 | \$ 133,571 | \$ 49,177 | \$ 142,536 |

| Monthly Lodging Tax Increase Revenue | | | | | | |
|---|-----------------|---------------|---------------|--------------|-------------------|--------|
| | Revenues | | Budget | | Prior Year | |
| | May-21 | | May-21 | | May-20 | |
| Lodging Tax Increase | \$ | 147,434 | \$ | 102,491 | \$ | 50,444 |
| Revenues Compared To: | | Budget | | Prior | | |
| Lodging Tax Increase | \$ | 44,943 | 43.9% | \$ | 96,990 | 192.3% |

| Year-to-Date Lodging Tax Increase Revenue | | | | | | |
|--|-----------------|---------------|---------------|--------------|-------------------|---------|
| | Revenues | | Budget | | Prior Year | |
| | YTD 2021 | | YTD 2021 | | YTD 2020 | |
| Lodging Tax Increase | \$ | 468,463 | \$ | 417,828 | \$ | 375,951 |
| Revenues Compared To: | | Budget | | Prior | | |
| Lodging Tax Increase | \$ | 50,635 | 12.1% | \$ | 92,512 | 24.6% |

Share of Lodging Tax Increase:

| Partner | May-21 | Year-To-Date |
|----------------------|-------------------|-------------------|
| Visit Grand Junction | \$ 61,431 | \$ 195,193 |
| Air Alliance | 36,859 | 117,116 |
| Sports Commission | 49,145 | 156,154 |
| | <u>\$ 147,434</u> | <u>\$ 468,463</u> |